



PRESS RELEASE

ALA GROUP: THE BOARD OF DIRECTORS HAS REVIEWED THE PRELIMINARY CONSOLIDATED FULL YEAR FINANCIAL PERFORMANCE DATA FOR 2022 (UNAUDITED)

EXCELLENT REVENUES AND EBITDA YEAR-ON-YEAR GROWTH PERFORMANCE STRONG NEW ORDER WON ON THE BACK OF A SCALABLE BUSINESS MODEL M&A STRATEGY DELIVERING ON ITS PRIORITIES, THANKS TO THE ACQUISITION OF THE SPANISH GROUP SCP SINTERSA AT THE END OF SEPTEMBER 2022

- **VALUE OF PRODUCTION:** € 158.2 million (€ 130.7 million)¹ **+21%**
- **VALUE OF PRODUCTION ORGANIC GROWTH:** **+ 12%**
- **EBITDA:** increasing by **15 to 20%** compared to 2021 results
- **EBITDA MARGIN:** in line with 2021 results
- **NET FINANCIAL POSITION** (net debt): - €28.8 million (- €5 million)¹

Naples, 28th February 2023 – The Board of Directors of A.L.A. S.p.A. (EGM: ALA), a global diversified supply chain integrator to the Aerospace, Defence, Rail and other high-tech industries, met to review the Preliminary Consolidated Full Year Financial Performance Data as at 31st December 2022 (unaudited).

Value of Production reached a record-high of €158.2 million, up 21% on the value of production as at 31st December 2021 (€130.7 million). **EBITDA** shows a significant increase, in a range between 15 and 20% compared to the previous year (€ 13.8 million). **EBITDA Margin** is in line with the marginality consolidated as at 31st December 2021 (10.6%).

These unaudited financial performance data include, starting from Q4 2022, the contribution coming from the acquisition of 100% of the Spanish Group S.C.P. Sintersa, which was completed in September 2022 ([see press release of 13 September 2022](#)).

Value of Production also benefited from robust **organic growth** of around 12%, thanks to strong new order wins in 2022 on the back of ALA scalable business model.

Net Financial Position (debt) closed at €28.8 million, compared to a (debt) position as at 31st December 2021 of € 5 million, reflecting the €35 million bank loan received on 30th September 2022 to finance the acquisition of SCP Sintersa. This result shows that ALA continued to generate cash in line with recent years' performance.

Given the voluntary nature of this communication, the Company will reiterate it on an annual basis.

Roberto Tonna, ALA Group CEO, commented: *“The consolidated preliminary financial data for 2022 we reviewed show significant performance improvements compared to our 2021 results. Most importantly, in 2022 we delivered on both our organic growth strategy and M&A priorities. We now hold strong and high-potential positions in growing sectors such as Aerospace, Defence and Rail across Europe and thanks to the team’s hard work and commitment we will continue to expand our market share in future. Our vision is to become the leading global supply chain integrator to the most demanding high-tech industries and we remain determined and absolutely focused on creating long-term sustainable value for our customers, our shareholders, our people and the communities we are part of.”*

¹ The economic and financial data in brackets refer to the financial year ending 31st December 2021



A.L.A. S.p.A. (Euronext Growth Milan: ALA), is a global diversified supply chain integrator to the Aerospace, Defence, Rail and other high-tech industries. For over 35 years, ALA has put itself forward as the partner of choice for the management and distribution of high-performance products, services and engineering solutions truly capable of simplifying and optimizing its customers supply chain operations. Headquartered in Naples, Italy, ALA and its wholly-owned S.C.P. Sintesa Group can count on the talent of over 500 people and on the strength of a growing network of sales offices and operations in Europe (Italy, Spain, Portugal, United Kingdom, France and Germany), Israel and North America. ALA had revenues of €130.7 million in 2021, serving customers in 40 countries and managing over 1,300 global suppliers.

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